



AIA Eastern New York

A Chapter of The American Institute of Architects

2010 Annual Meeting Minutes

2010 AIA Eastern New York
Executive Committee

President:
Jeff Mural, AIA

President - Elect:
James Condon, AIA

Vice-President Programs:
Anna Campas, AIA

Treasurer:
Daniel J. Wilson, AIA

Secretary:
Edwin C. Anker IV, AIA

Past President:
David J. Pacheco, AIA

Board of Directors:
Bart Trudeau, AIA
Edmund Luzine, AIA
Clark Shaughnessy, AIA

AIA/NYS Director:
David J. Pacheco, AIA

AIA/NYS Alternate Director:
Bart Trudeau, AIA

Executive Assistant
Jillian R. Merriam

Date: October 26, 2010
Time: 5:30 PM
Location: 265 River Street
Arts Center Conference Room

ATTENDEES

Jeffrey R. Mural, AIA	President
James P. Condon, AIA	President-Elect.
Anna P. Campas, AIA	VP Programs
Daniel J. Wilson, AIA	Treasurer
Edmund L. Luzine, AIA	Director
Bart Trudeau, AIA	Director
David J. Pacheco, AIA	Past President

MEMBER ATTENDEES

Baani P. Singh, Assoc. AIA
Brian L. Barker, AIA
Eric P. DiSarro, AIA
Anthony H. Garner, AIA
Mark A. Landon, AIA
Patrick J. Quinn, FAIA
Paul E. Scoville, AIA
David M. Dembling, AIA
James F. Gerou, AIA
Jeffrey L. Morris, AIA

GUESTS

Russell A. Davidson, AIA AIA NYS Regional Director
Edward C. Farrell AIA NYS Executive Director

Establishment of Quorum:

- Called to Order at 5:45 pm
- Quorum established at 5:50 pm.

Election of Secretary Pro Tem:

- Motion by James Condon to nominate Anna Campas to serve as secretary pro tem for annual meeting in the absence of secretary Ed Anker.
 - The motion was seconded by David Pacheco.
 - The motion carried unanimously.

Election of Officers:

- **Slate of Officer Candidates**
 - President Elect Daniel J. Wilson, AIA
 - VP Programs vacant
 - Secretary Anna P. Campas, AIA
 - Treasurer Baani Singh, Assoc. AIA
 - AIA ENY Director Bart Trudeau, AIA (3 year term)

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- AIA NYS Director Jeffrey R. Mural, AIA (2 year term)
- AIA NYS Alt. Director Edmund L. Luzine, AIA (2 year term)

- **Proxy Votes**
 - No members present indicated they would be voting differently from their proxy.
 - 35 members were needed for quorum (10% of the 347 members). 15 voting members were present and 33 valid proxy votes were received. Of the 33 proxy ballots, 28 proxy votes were designated to the secretary pro tem Anna Campas, 4 to president Jeff Mural and 1 to treasurer Dan Wilson. Therefore with 48 total members present either at the meeting or by valid proxy, quorum was established at 5:50PM.
 - One proxy voter nominated Ed Anker for President Elect and James Comegys for VP Programs. David Pacheco stated that Ed Anker had previously declined the nomination and that James Comegys is no longer a member. He also stated it is his understanding that nominations must come from the floor by members in attendance, according to the By-laws, but since neither candidate is eligible for previously stated reasons, that point is moot.

- **Election of Officers for 2010**
 - Jeff Mural commented that since the Programs position is vacant, a Programs Committee might be set up so that officers and members would share the responsibility of bringing programs to the membership.
 - Patrick Quinn moved that the nominations be closed, seconded by David Pacheco.
 - Motion by James Condon that Ed Luzine be nominated as Alternate Director for NYS AIA; seconded by Anna Campas
 - Jeff Mural declared the established Slate of Officer Candidates elected by acclamation.

- **2010 Proposed Annual Budget**
 - Dan Wilson presented budget numbers for 2010 YTD and projected for 2011. Currently we are in the black at \$3,529 but the end of year projection is a deficit of \$1879.
 - Causes of deficit are:
 - The goal for income from programs was set too high
 - Rent increase
 - Computer maintenance including virus protection software
 - The 2011 budget relies on programs to provide > \$8000 as income. Patrick Quinn suggested that AIA members volunteer to offer programs. Highlights of 2011 budget
Income:
 - Membership dues- 42%
 - Programs – 43%
 - Allied memberships – 9%
 - AIA national income – 5%Expenses:
 - Administrative, payroll - 41%
 - Programs – 23%
 - Rent – 14%
 - Convention attendance – 7% (includes grassroots, state and national)
 - The proposed dues increases to go into effect in 2012 were discussed:
 - Member \$80 → \$90
 - Associate \$45 → \$50
 - Allied Member \$240 → \$270
 - Emeritus – \$0 no change

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- Dan Wilson stated that although we are ranked #4 in membership in the state, our membership dues are in the bottom in terms of cost compared to the rest of New York State's chapters.
- Without the proposed increase, 21% of income would have to come from programs for the 2012 budget. With the proposed increase, expected income from programs would be reduced down to 10%. Hence the dues increase would reduce the burden on programs by 50% for the 2012 budget. The intention is to not overly rely on programs to balance the budget.
- In regard to members dropping out as a result of an increase, Dan Wilson stated that the break- even point for loss of members is 80.
- The proposed increase would increase membership income by \$3867.
- Patrick Quinn recommended that the dues be raised to \$100 to make a greater impact on the budget numbers.
- Motion to raise dues as per original proposal by Paul Scoville, seconded by Bart Trudeau.

Discussion:

- Comment by Bart Trudeau that raising dues by \$20 rather than the original \$10 would require a specific reason to be clarified to all members, i.e., what extra services would be provided as a result of the \$20 increase?
- Patrick Quinn stated that he would like to see the chapter offer more programs that do not rely on budgetary constraints, or not necessarily provide learning units as the primary goal; the additional dues increase would provide that added value.
- **Vote on original motion for proposed dues increases** for 2012 carried as follows:
Members present:
13 Yes, 0 no, 2 Abstentions
Proxy ballots:
29 Yes (by Campas and Wilson), 4 No (by Mural)

Final Vote: 42 Yes, 4 No, 2 Abstentions

- James Condon moved that the proposed 2010 budget be adopted.
 - The motion was seconded by Brian Barker
 - The motion carried unanimously.
- **Motion by Anthony Garner to increase dues an additional \$10 for a total increase of \$20 for 2012 (\$100 for members, no further increase for other categories)**, seconded by James Condon

Discussion:

- Paul Scoville believes that any additional increase must have a concrete reason that can be explained to members. David Dembling concurred.
- Jeff Morris proposed an amendment to Anthony Garner's motion for an additional \$10 dues increase to be lagged to 2013.
- Anthony Garner and James Condon accepted the amendment.
- **Vote on amendment to increase member dues an additional \$10 in 2013** carried as follows:
Members present:
12 Yes, 3 no, 0 Abstentions
Proxy ballots:
33 Yes (by Campas, Wilson and Mural)

Final Dues Schedule:

	2011	2012	2013
Member	\$80	\$90	\$100
Associate	\$45	\$50	\$50

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Allied Member	\$240	\$270	\$270
Emeritus	0	0	0

- **Russell Davidson, regional Director NYS AIA**
 - Russell Davidson is from the Westchester-mid Hudson chapter.
 - His recommendation for increasing income was to solicit sponsorships, in particular from consulting engineers, for a regional trade show like the one AIA Westchester has every year.
 - Davidson explained that there are 3 regional directors in the state. The state is based on chapter membership but national accepts is based on individual members.
 - Davidson serves on the board advocacy committee, and has “template opinion pieces” that can be included in our newsletter.
 - National AIA is downsizing, the budget is reduced, and positions have been cut. A monthly payment plan will go into effect in 2012.
 - The continuing education process is transitioning from University of Oklahoma (effective October 25, 2010) to an in-house system which will result in a six-figure savings.
 - AIA will now be affiliated with the magazine *Architect* instead of *Architectural Record*
 - National strategic initiatives still include diversity, integrated project delivery, and sustainability
 - National would like to be more nimble and inclusive though this may require the change of some bylaws. Promoting the value of design is still a high priority.
 - AIA was proud to be a significant participant in the development of the International Green Construction Code
 - The 2011 convention will be in New Orleans and will focus on the regional design revolution and ecology matters.
 - Davidson proposed four questions to the meeting:
 - Aside from the economy what is the one thing you are concerned about with this profession?
 - Member response: erosion of authority of licensed architects
 - What could AIA do to address this concern?
 - Promote the AIA designation as distinct from RA.
 - What is the thing you value most about membership (in AIA or in the profession)?
 - Range of decision-making in any building project from the smallest detail to the grandest scale
 - Collegiality
 - Access to information, contracts, documents
 - How can AIA improve its service to members?
 - Provide media tools, e.g., web TV production, to promote the profession.
- **Jeff Morris, State Convention 2012**
 - The convention will be in Saratoga Springs, at the Hilton Hotel. There is currently no named theme.
 - Dates: September 27 – 29.
 - The committee is considering several options for the chapter party including the Saratoga Auto Museum.
 - The committee is seeking suggestions for tours and volunteers for continuing education programs
 - In 2011 there will a tri-state convention with New Jersey and Pennsylvania in Atlantic City. The tri-state model may be utilized every 3 years.

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Adjournment:

- James Condon moved that the meeting be adjourned.
 - Seconded by David Pacheco
 - Adjournment at 7:45pm.